



Referral

In Association with

Preem¹inence



PRECISION HEATING AND COOLING

Here we have a 'cool' idea that adds value and reduces costs for both you and your affiliates.

I've started a duct cleaning service. And I went to my competitors who also sell heating and air conditioning equipment but who do not have a duct-cleaning facility. And I gave them a covenant letter not to solicit or interfere with their customer base, but to have access into their customers' base for the duct cleaning service. And then, whoever sold my service to the customer got a direct percentage on whatever the gross sale of my duct-cleaning service cost. Probably 30% of the work I've done from September until now is a result of my competitors introducing my service to their customer base.

